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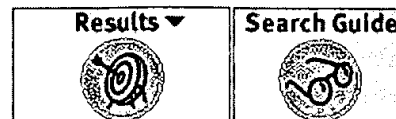


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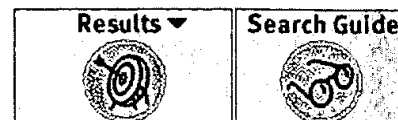
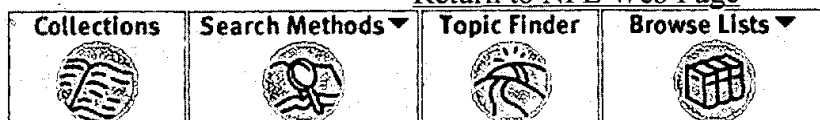
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**Direct marketing with ModelMax***Marketing Research; Chicago; Spring 1996; de Ville, Barry;*

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**Start Page:** 56  
**Page Count:** 3  
**Text Word Count:** 2223  
**Source Type:** PERIODICAL  
**ISSN:** 10408460  
**Subject Terms:** [Software reviews](#)  
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**Abstract:**

Neural network modeling software ModelMax from Advanced Software Applications is reviewed. ModelMax is a specialized product that has been customized for direct marketing use, and automates many of the tasks, such as target mailings, in conducting direct marketing campaigns. Neural networks are computer models that simulate or mimic biological intelligence. The computer model takes the form of a network of brain cells and the synaptic links between the cells. The strength and content of the synaptic link gives the network its personality and determines its function, which could be learning, memory storage and retrieval, or pattern recognition. ModelMax performs all these neural network modeling tasks.

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